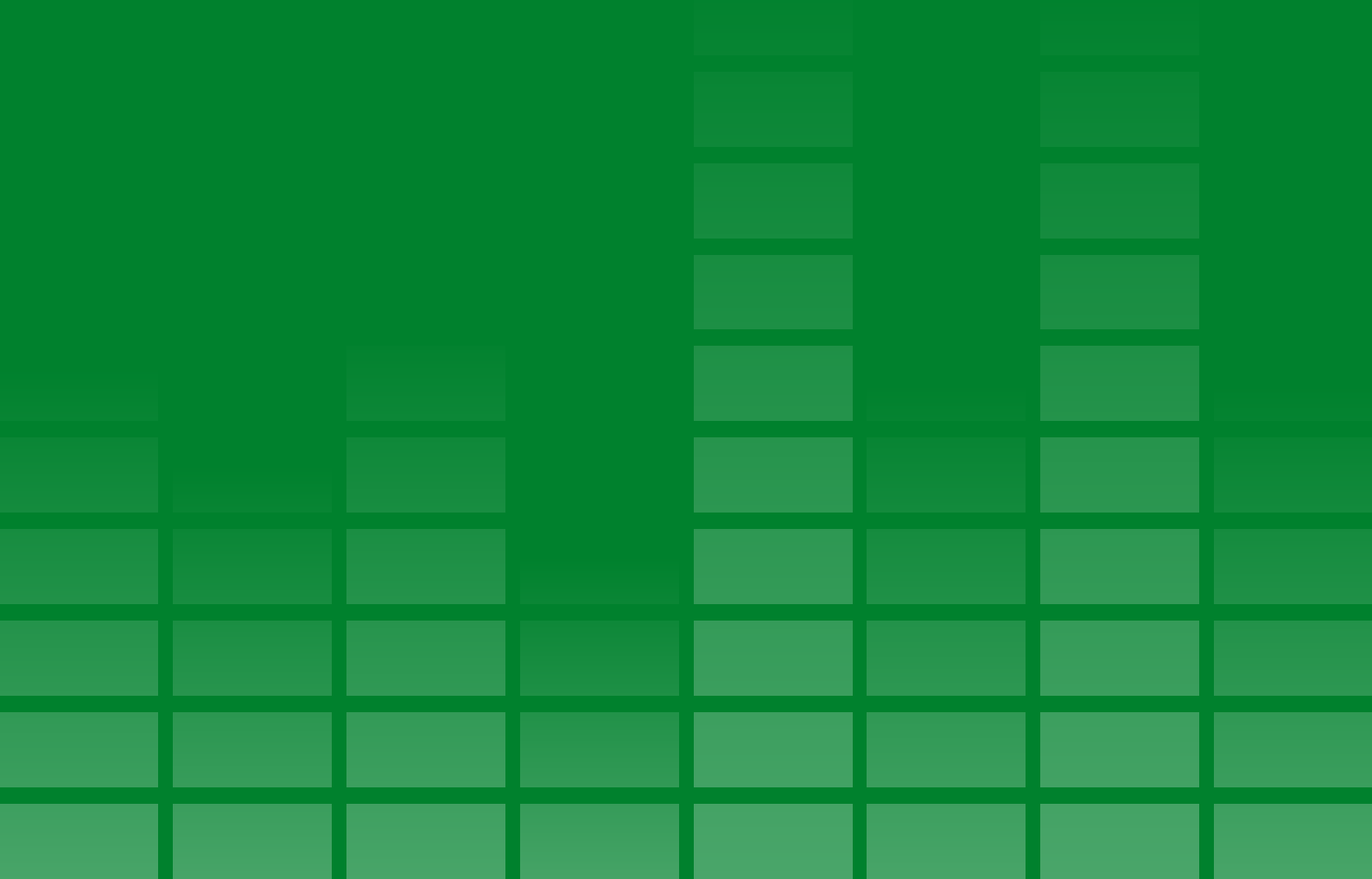


PROJECT-ENABLED MANUFACTURING



The real alternative for agile manufacturers

With a history in the ERP business stretching back over a quarter of a century, IFS knows that the most important ‘tradition’ in manufacturing is change—often rapid, radical change. That’s why IFS Applications is designed to facilitate change while still maintaining control no matter what mode—or modes—of manufacturing your business is engaged in.

Do you ever think...

- ... what it would be like to be in total control of the costs and time related to your manufacturing projects?
 - ... what difference it would make to your business to be able to make almost instant—and accurate—decisions when confronted with an RFQ?
 - ... how it would be if you could communicate seamlessly with different subsidiaries—whether they are just across town or on the other side of the world? And do the same with suppliers, partners, and customers?
 - ... how much business you could win if you offered full lifecycle support and service?
- ... then think IFS Applications.**

Mixed-mode?

Whatever three-letter acronym describes your operations (MTO, ATO, CTO, ETO, etc), IFS Applications puts you firmly in control.

IFS Applications gives you the ability to manage your supply chain process including the planning, scheduling and execution of operations.

Project-enabled?

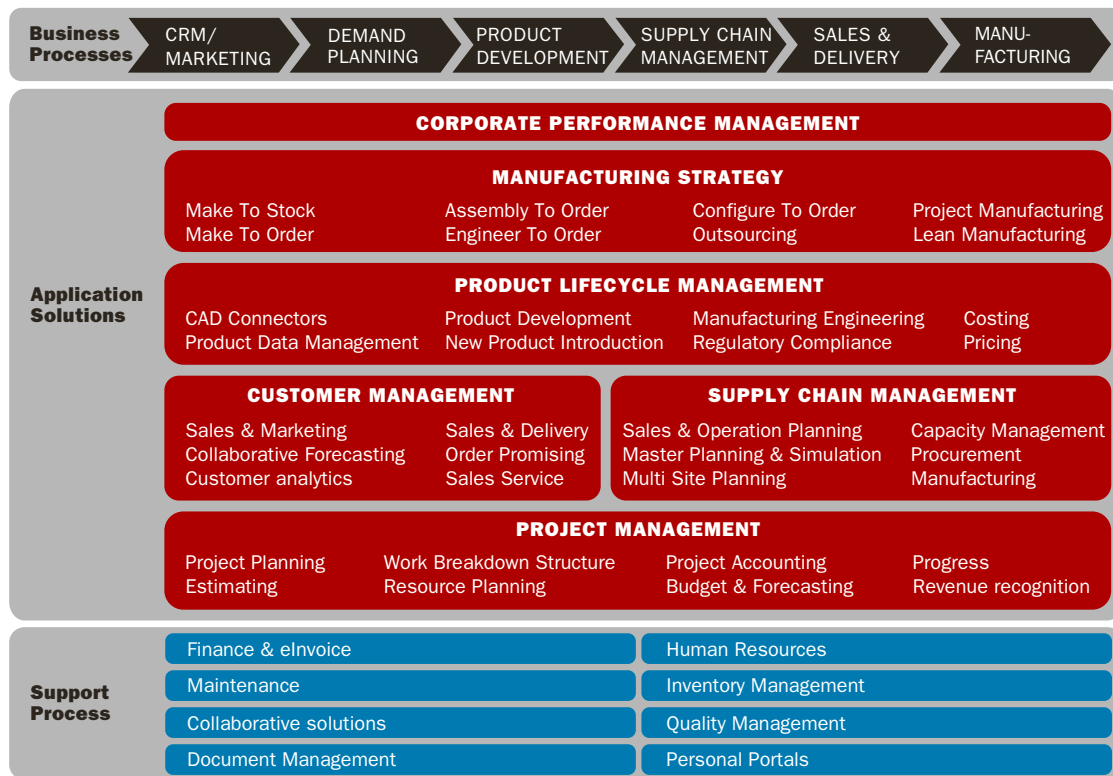
The project management functionality offers unique capabilities. With it, you can capture all the activities related to a particular project, including purchases, costs, production, documents and shipments. Furthermore, integration with financials allows you to spot issues while the project is in progress so that you can adapt as conditions change. As a result, you can make changes in time instead of trying to catch up with past events.

Designed with project-enabled industries in mind, IFS Applications is the only real alternative for manufacturers who need to be able to move as trends, markets and policies shift.

IFS gets closer to customers

Single site or multisite. Local. National. Regional. Global. Growing or consolidating. Wherever you are, whatever mode(s) of manufacturing your company utilizes, IFS is close, providing agile ERP solutions that increase your return on investment.





IFS Applications enables you to manage your future, not only the past. It gives you the agility to control cost, cash, risk, time and resources—regardless of how conditions change—and contributes to the success of your manufacturing projects.

CUSTOMER QUOTES



“The personnel who came to train us and help us prepare for the implementation were excellent. They really proved themselves, working long, very intense days to solve problems and keep the project on target. And because the same people saw us right through the entire process, we never had to explain things twice. This all helped to ensure that the implementation ran as smoothly and as efficiently as possible.”

COSALT INTERNATIONAL (UK)

“The technology was right, and IFS clearly understood the needs of our business.”

DONGWHA FIBERBOARD (MALAYSIA)

“After the last inventory that we did before implementing IFS, we had a write-off of \$250,000. The first year that we had IFS, the write-off was \$2,000, and the last one was only about \$80!”

TODD PACIFIC SHIPYARDS (USA)

“Overall, I’m impressed with the network of partnerships that IFS has established. The partners complement IFS’ functionality and expertise nicely, providing a complete solution tailored to our specific requirements.”

WILLAMETTE VALLEY CO. (U.S.A.)

We liked that we could buy just the modules that we needed, and at a later time, when we’re ready, we can buy additional modules. We also were very impressed with the user interface and the level of technology that IFS used.”

HEAVEN HILL DISTILLERIES (U.S.A.)

“We now have a planning tool that is easier to use and that gives us a clear overview of our operations. Thanks to the openness of IFS Applications, it’s easier for us to access data from different sources—an absolute criterion for accurate forecasts.”

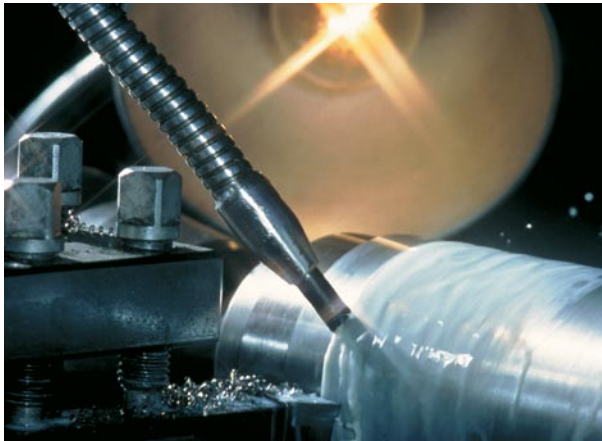
CLOETTA FAZER (NORDIC)



Opportunity responsiveness

With all the data stored in one application, you can see in detail exactly how much any part of a project has cost and where you made money. So whenever you get an RFQ, you can bid more accurately and with greater confidence—or not bid at all because the profit/loss analysis enabled

by the data in your enterprise applications shows you that the project would not be profitable. With time to market—and time in market—shortening all the time, the ability to choose profitable projects and deliver as promised is crucial to success, especially for contract manufacturers.



Collaboration and quality control

Outsourced manufacturing, either locally or nationally, nearshore or offshore, has always been a means of avoiding high start-up costs and minimizing time to market. But it also gives rise to a number of issues, such as collaboration and quality control. With the B2B portals that are an integrated part of IFS Applications, collaboration is no longer a problem. All parties involved can view data via web interfaces and can track progress. More importantly, documents that need to be approved are available immediately and can be reviewed and signed electronically. This reduces errors as version control is more stringent, which minimizes the risk that several versions of the same document are in circulation.

IFS Applications also enables you to evaluate your manufacturing processes. Which ones should

be outsourced offshore? How much value can be added 'at home'? All the data you require to assess your production strategies is available in the application, allowing you to make accurate estimates, not 'guesstimates'.

With IFS Applications, quality management begins with the Business Modeler, which allows companies to map and optimize processes in a graphical model. This makes it easier to demonstrate compliance with prevailing standards and increases transparency. Milestones can be checked, and it is easier to see where processes need to be adjusted as a project progresses. In addition, the quality management component lets you define control plans, test and inspection instructions, and allows SPC charts to be created.

REPETITIVE MAKE TO STOCK CONFIGURE TO ORDER

FOR THE AGILE ENTERPRISE

Agile, user-friendly software for all your manufacturing needs

Making to order? Or to stock? Do your operations entail engineer- or configure-to-order processes? Your business might even mix several modes of manufacturing depending on customer or market demands. With IFS Applications™ you get the **agility** to handle your manufacturing requirements, whatever your needs are—and regardless of whatever direction your business takes in the future. Component-based and built on service-oriented architecture, IFS Applications is designed for increased **usability** and **higher productivity**. Intuitive and **task-oriented**, it includes integrated enterprise applications search functionality, rich media notes and in-application viewing of common file types such as Microsoft® Word® and Excel®.

ENGINEER TO ORDER MAKE TO ORDER

About IFS and IFS Applications

IFS (OMX STO: IFS), the global enterprise applications company, provides ERP solutions which enable organizations to respond quickly to market changes. The solutions allow resources to be used in a more agile way to achieve better business performance and competitive advantage.

Founded in 1983, IFS has 2,600 employees worldwide. With IFS Applications™, now in its seventh generation, IFS has pioneered component-based ERP software. The component architecture provides solutions that are easier to implement, run and upgrade. IFS Applications is available in 54 countries in more than 20 languages.

IFS has over 600,000 users across seven key vertical sectors: aerospace & defense; automotive; manufacturing; process industries; construction, contracting & service management; retail & wholesale distribution, and utilities & telecom. IFS Applications provide extended ERP functionality, including CRM, SCM, PLM, CPM, enterprise asset management and MRO capabilities.

If you are interested in further information, e-mail to Info@ifsworld.com, contact one of our regional offices or visit our web site. www.IFSWORLD.com

AMERICAS	+1 888 437 4968	EUROPE CENTRAL	+49 9131 77 340
ARGENTINA, BRAZIL, CANADA, MEXICO, UNITED STATES		AUSTRIA, BELGIUM, GERMANY, ITALY, NETHERLANDS, SWITZERLAND	
ASIA PACIFIC	+61 2 8904 9222	EUROPE WEST	+44 1494 428 900
AUSTRALIA, INDONESIA, JAPAN, MALAYSIA, NEW ZEALAND, PHILIPPINES, PR CHINA, SINGAPORE, THAILAND		FRANCE, PORTUGAL, SPAIN, UNITED KINGDOM	
EUROPE EAST AND CENTRAL ASIA	+48 22 577 45 00	MIDDLE EAST AND AFRICA	+9714 390 0888
BALKANS, CZECH REPUBLIC, GEORGIA, GREECE, HUNGARY, KAZAKHSTAN, POLAND, RUSSIA AND CIS, SLOVAKIA, TURKEY, UKRAINE		INDIA, SOUTH AFRICA, SRI LANKA, UNITED ARAB EMIRATES	
		NORDIC	+46 13 460 4000
		DENMARK, NORWAY, SWEDEN	
		FINLAND AND THE BALTIC AREA	+358 102 17 9300
		ESTONIA, FINLAND, LATVIA, LITHUANIA	



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