

COMPANY NAME	PRODUCT(S)	KEY FEATURES	APPLICATION SERVICE OR LICENSED PROGRAM? VENDOR OR THIRD-PARTY HOSTED?	CUSTOMIZATION	INTEGRATION CAPABILITY	OPERATING SYSTEM(S)	PRICING	ITEMS INCLUDED WITH LICENSE	KEY VERTICALS	PARTNERS	REVENUE SIZE (AS OF MOST RECENT FISCAL YEAR)	# OF EMPLOYEES	EXECUTIVE TEAM
Agile Software	Agile Advantage 2006	Delivers the benefits of PLM quickly, with the flexibility, fast time to benefit, and low total cost of ownership that are crucial to small and medium businesses. Licensing options combine with services that are right-sized for SMB needs.	Traditional licensing and term licensing available. With hosting services, customers purchase either perpetual or term licenses for needed modules, and can add users whenever and wherever, for any module in the suite	Agile Advantage 2006 is an out-of-the-box solution.	User Interface Development Services for building access to product data from external apps. Advanced Integration Services for integrations between systems to exchange data, using Agile Integration Server (AIS), other products from enterprise application integration vendors.	See product listing on ManagingAutomation.com	Contact the company.	Hardware, system software, Agile Advantage licenses, IT services, secure data center, backup services, disaster recovery services, maintenance, and support included with hosted services as part of monthly fees. Customers can add users anytime, anywhere, for any product modules. With hosting services, customers purchase either perpetual or term licenses for needed modules, and can add users whenever, wherever, for any module in the suite.	<ul style="list-style-type: none"> Electronics & high tech Medical devices 	Agile's SME customers are supported by an expanded roster of reseller partners in major world markets, including GoEngineer, Doman Systems, J-Squared Technologies, CADD Edge, TriMech Solutions, and Zero Wait-State in North America; Systematics, Minerva, WM-Data, Espedia Consulting, and Bildem in Europe; and Suzsoft in China.	\$117 million	678	Bryan Stolle, Chairman; Jay Fulcher, CEO; James Lawson, Senior Vice President of Worldwide Sales; Chris Farinacci, Vice President of Global Marketing; Chris Wong, Chief Product Officer and Executive Vice President of Products & Strategy
Arena Solutions	PLM Workgroup Edition PLM Professional PLM Enterprise Edition	<ul style="list-style-type: none"> Advanced tools for compliance management to meet regulatory standards such as RoHS and WEEE. Point-and-click customization to tailor PLM to match unique product data and business processes. Web 2.0-based collaboration via an online directory of product design firms, contract manufacturers, component suppliers, and fabricators. 	On-demand	Customers can tailor their PLM business processes to match their unique needs through a point-and-click interface in the Enterprise Edition.	PLM application offers standards-based integration to import and publish data. Data imported into the application can come from CAD and PDM systems. Also supports integration with ERP applications such as Expandable, Oracle, SAP, etc.	(Not Applicable)	Based on number of user seats. There are additional fees for adaptor modules.	No additional hardware or software is required. Training is included with the enterprise and professional editions.	<ul style="list-style-type: none"> Medical devices Home electronics Networking 	Undisclosed	Undisclosed	65+	Michael Topolovac, CEO; Eric Larkin, CTO; Andy Scott, Vice President Engineering; Rick Borg, SVP Sales; Mark Holman, SVP Operations and Strategic Development
CoCreate Software Inc.	OneSpace Designer Modeling OneSpace Model Manager Onespace.net	<ul style="list-style-type: none"> Dynamic Modeling enables team-based design changes at any stage in the design process. Workgroup data management enables teams to work together throughout the design process. Collaborative communication tools enable remote teams to work as if they are in the same room. 	Licensed program and application service with the option of vendor or customer hosted	Available through CoCreate's Global Consulting team.	Complete integration provided via industry-standard Web services. Packaged integration for mySAP PLM.	Windows (32 or 64 bit)	Standard licensing, subscription (\$70/week for a complete solution), global licensing, lease-to-own, and financing.	Software and first year of support	All industries	Global resellers and partners	Undisclosed	Undisclosed	William M. Gascoigne, CEO; Hansjoerg Plaggemars, CFO; Gert Deiss, COO; Ulrich Mahle, Vice President, Product Development
PTC	Windchill PDMLink Windchill ProjectLink	Enterprise PLM offering built on a single, integral architecture that enables users to create, collaborate, control, and communicate product information throughout the product development process with a single database, data model, and user interface.	User licensed for on-premises usage, optionally available in a hosted model	A toolset enables software customizations.	Toolset enables integration to legacy enterprise applications. Optional out-of-the-box integrations to popular ERP systems, integrations to manage third-party MCAD/ECAD data, integration with Ration ClearCase for software source-code management within Windchill PDMLink.	Contact the company.	Subscription based upon number of users -- starting from \$100 per user per month. Traditional software licensing is also available.	Software license is included. Various support levels are available (annual pricing). No hardware is included.	<ul style="list-style-type: none"> Electronics/high tech Aerospace & defense Automotive Industrial equipment Life sciences Footwear/apparel 	PTC supports an active reseller program including 300 resellers worldwide.	\$721 million	~4500	C. Richard Harrison, CEO and President; Neil Moses, Executive Vice President and CFO; Barry Cohen, EVP Strategic Services and Partners; Paul Cunningham, EVP Worldwide Sales and Distribution; Anthony DiBona, EVP Global Maintenance Support; James Heppelmann, EVP Software Solutions and Chief Product Officer
UGS	Teamcenter NX Solid Edge UGS Velocity Series Tecnomatix PLM Components	Key differentiator is ability to automate and integrate a spectrum of disciplines and processes within a company's full product lifecycle, using software and services that are built on an open business model.	Traditional, hosted	Software can be used "out of the box" or can be highly customized to meet specific or unique customer needs through easy-to-use end user tools or through services offered by UGS or its agents.	Teamcenter is built on an open PLM foundation that enables integration with other enterprise domain applications such as ERP.	Windows, UNIX, and Linux	Per-seat price varies depending on product and options.	Full-service offering that includes consulting and service. Hardware can be bundled in.	<ul style="list-style-type: none"> Automotive Aerospace & defense High tech & electronics Machinery Healthcare/medical devices CPG 	No hosting partners	\$1.5 billion	6800	Tony Affuso, Chairman, CEO, and President; Doug Barnett, Senior Vice President Finance and CFO; Craig J. Berry, Senior Vice President, Information Technology and CIO; John Graham, Executive Vice President, Global Sales and Services; Chuck Grindstaff, Executive Vice President, Products